

## **Municipality of Clarington - Connectivity Project**





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### **1. Shared Tower Introduction**



- 1. Company Name: Shared Tower Inc.
- 2. Address: 101-1300 Cornwall Road, Oakville, ON
- 3. Website: Sharedtower.ca
- 4. Key Contact(s): Warren Rafuse & Nilou Nezhat
  - wrafuse@sharedtower.ca
  - <u>nnezhat@sharedtower.ca</u>



### **1.1. Shared Tower experience**



- Shared Tower is Canada's leading (measured by number of new towers built over the last 10 years) developer of neutral telecommunications and digital infrastructure.
- 2. Shared Tower builds and acquires towers, small cell infrastructure, and dark fibre and edge colocation facilities, designed to be shared by multiple telecommunications service providers.
- 3. Shared Tower's entire business is devoted to achieving precisely the objectives of the Municipality of Clarington.
- 4. The Shared Tower model has repeatedly proven efficient and reliable, generating partnerships with Canada's primary carriers who become licensees of its infrastructure to grow their networks and keep up with the ongoing data usage of their subscribers.



#### **1.2. Recent client experience**

#### **Client Name**

Niagara Parks Commission

Municipality of Central Elgin

Town Of South Bruce Peninsula

Municipality Of Northern Bruce Peninsula

#### **Nature of Services**

Successful proponent of an RFP for the improvement of cellular coverage along the Niagara Parks Corridor

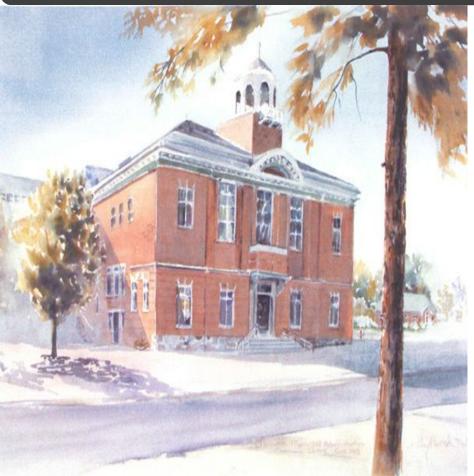
Neutral host - telecommunications tower, fibre and baseband collocation infrastructure

Neutral host - telecommunications tower, fibre and baseband collocation infrastructure

Neutral host - tower infrastructure



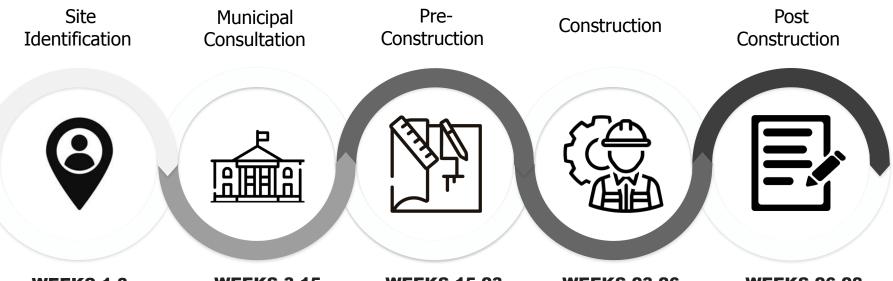
## **1.3. Shared Tower Project Qualifications**



- 1. The Shared Tower team is collaborative, diligent, and 100% focused on the business of building and operating telecommunication infrastructure.
- 2. Shared Tower is Canadian owned and controlled, and operates exclusively in Canada.
- 3. The team comprises resourceful individuals with deep expertise in telecommunications, real estate development, municipal outreach, engineering, construction, finance, and law.
- 4. Shared Tower is a progressive, equal opportunity employer, committed to rigorously observing the Customer Service Standard of the Accessibility for Ontarians with Disabilities Act, 2005, evolving principles relating to Environmental, Social, and Governance policies, and diversity and inclusion in the workplace.
- 5. This unwavering commitment enables Shared Tower to approach its projects with a diverse range of perspective and skill, and consolidate its position as Canada's leading neutral telecommunications developer.



## **2. Typical Project Lifecycle and Timeline**



#### **WEEKS 1-3**

- Site visit
- Confirmation of location
- Site plan and photo simulations
- Execution of lease

#### **WEEKS 3-15**

- Municipal consultation
- Municipal approval

#### WEEKS 15-23

- Pre-construction planning
- Geotechnical survey
- Construction scheduling

#### **WEEKS 23-26**

Civil construction process

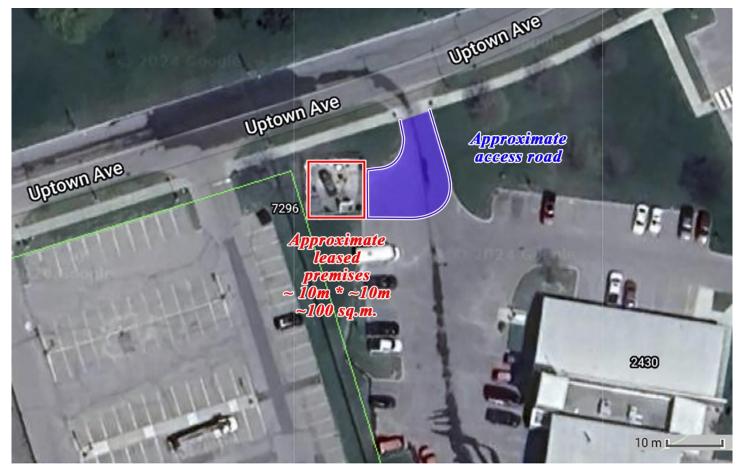
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#### **WEEKS 26-28**

- Post construction clean up
- Site remediation



#### **3.1. Clarington Fire Station 1 - STC0762 - Mapping Sketch**





#### **3.2. Clarington Fire Station 1 - STC0762 - Renderings Key Map**





# **3.3. Clarington Fire Station 1 - STC0762 - Photo Before**

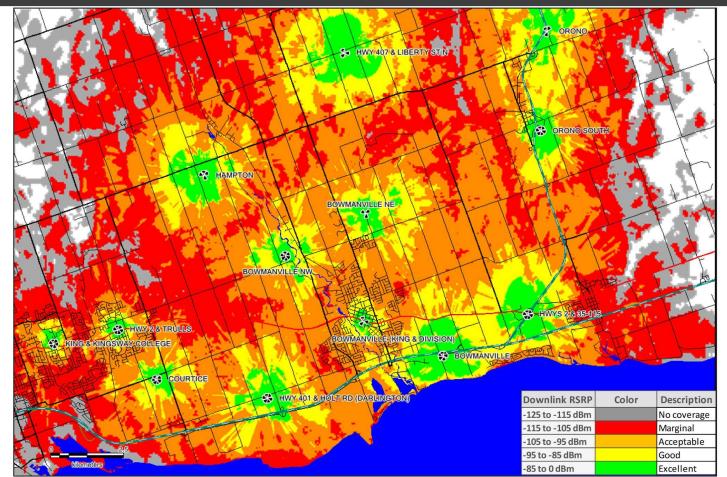




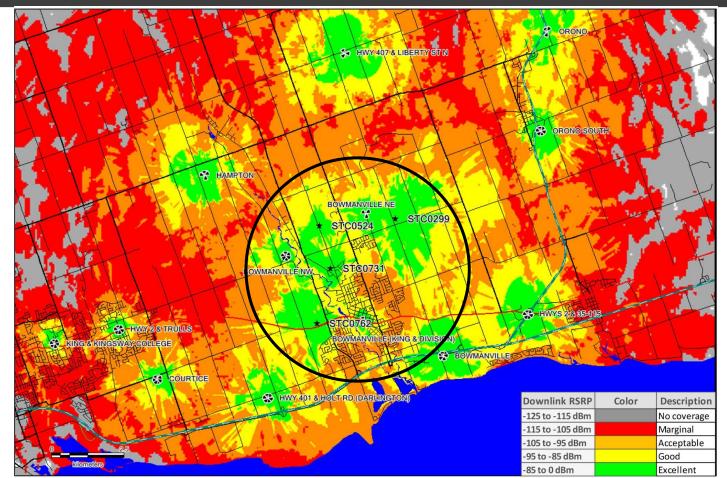
# **3.4. Clarington Fire Station 1 - STC0762 - Photo After**



#### **3.5. Clarington Fire Station 1 - STC0762** Shared Tower Coverage Map Before (bundled with Middle Park, School Property, Lambs Rd.)

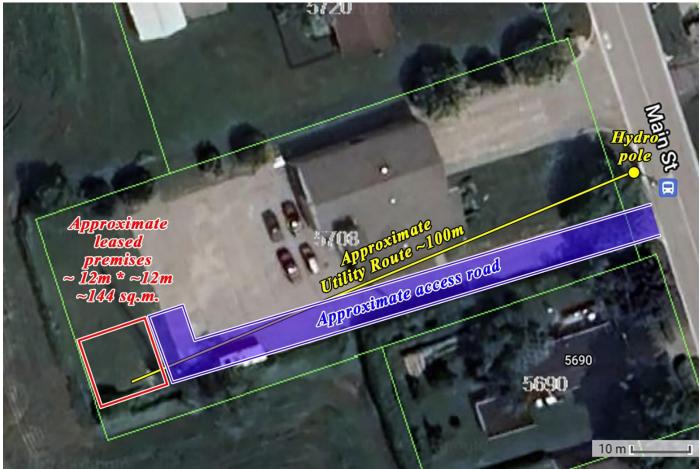


#### **3.6. Clarington Fire Station 1 - STC0762** Shared Tower Coverage Map After (bundled with Middle Park, School Property, Lambs Rd.)



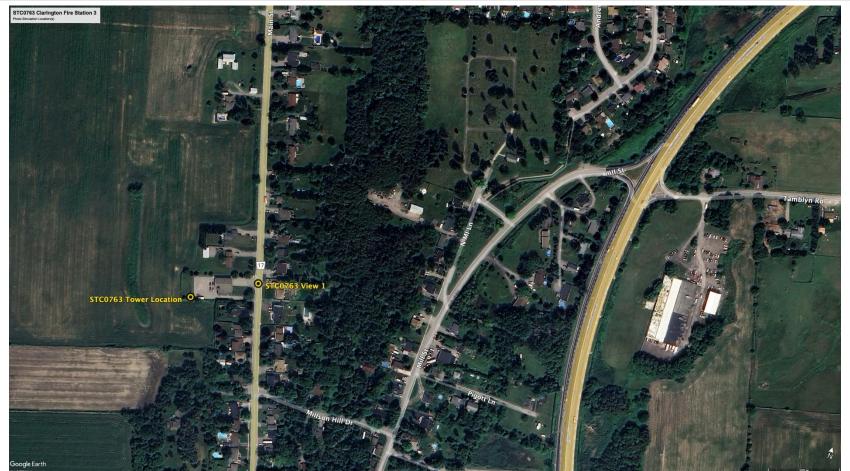


### 4.1. Clarington Fire Station 3 - STC0763 - Mapping Sketch





#### **4.2. Clarington Fire Station 3 - STC0763 - Renderings Key Map**





### **4.3. Clarington Fire Station 3 - STC0763 -Photo Before**



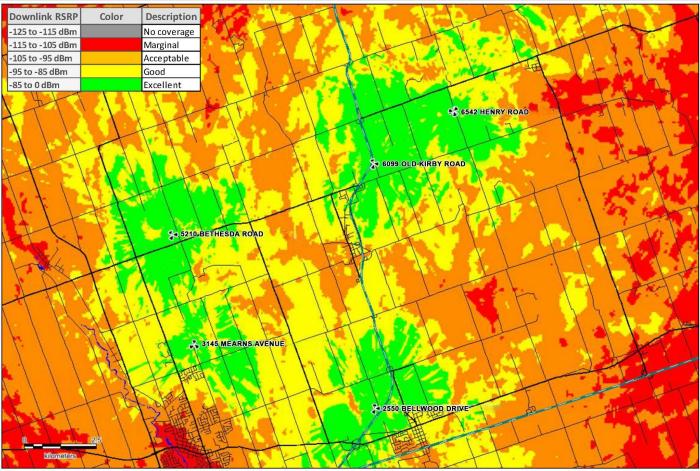


### **4.4. Clarington Fire Station 3 - STC0763 -Photo After**



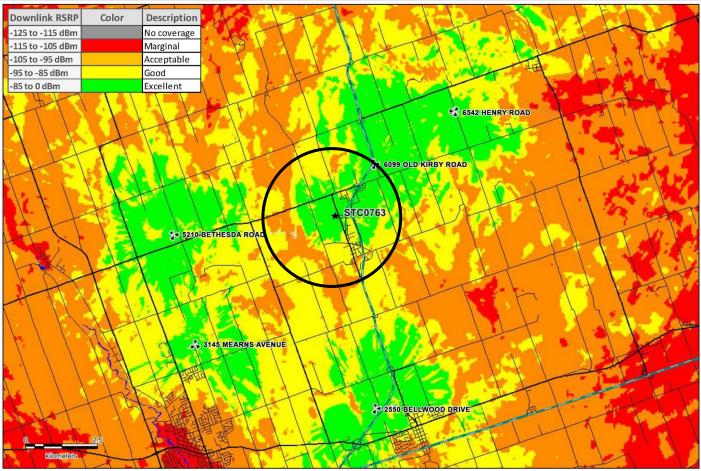


## **4.5. Clarington Fire Station 3 - STC0763 – Coverage Map Before**



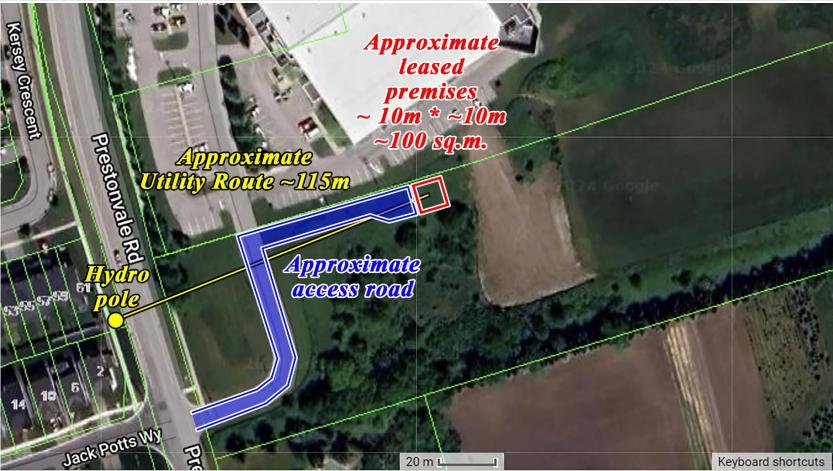


## **4.6. Clarington Fire Station 3 - STC0763 – Coverage Map After**





#### **5.1. South Courtice Arena - STC0765 - Mapping Sketch**





### **5.2. South Courtice Arena - STC0765 -Renderings Key Map**





## **5.3. South Courtice Arena - STC0765 - Photo Before**



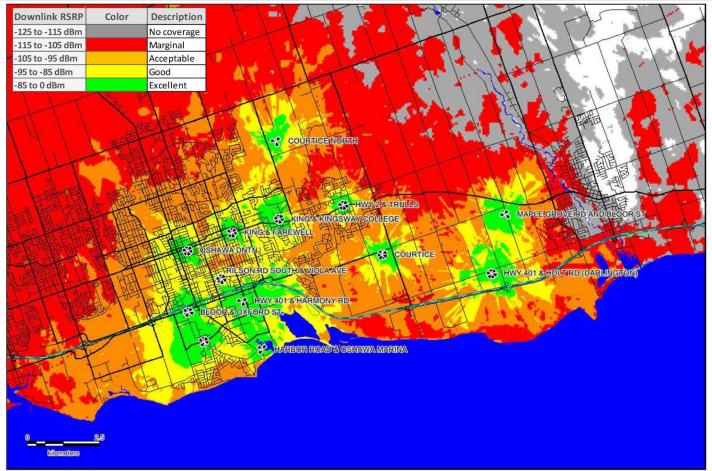


#### **5.4. South Courtice Arena - STC0765 -Photo After**



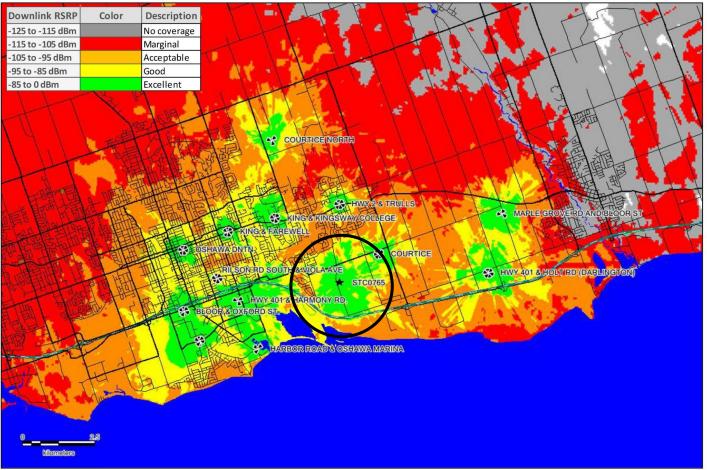


## **5.5. South Courtice Arena - STC0765 - Coverage Map Before**





#### 5.6. South Courtice Arena - STC0765 -Coverage Map After





#### 6.1. Middle Park - STC0524 Mapping Sketch - Option 1





#### 6.2. Middle Park - STC0524 Mapping Sketch - Option 2



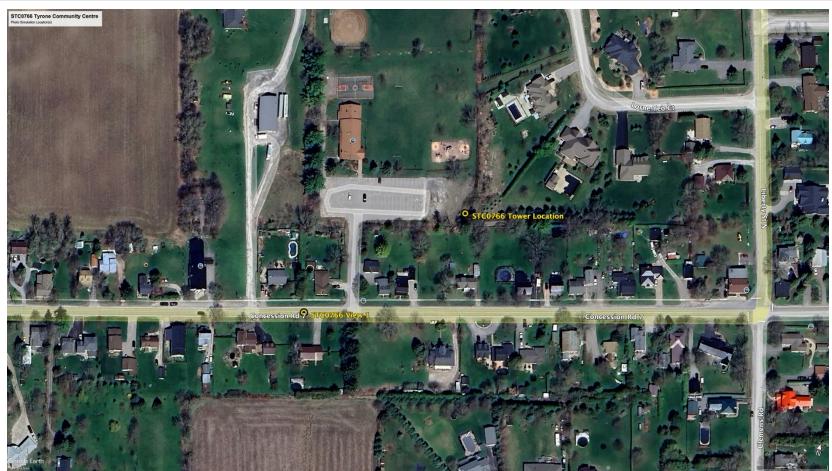


### 7.1. Tyrone Community Centre - STC0766 - Mapping Sketch





# 7.2. Tyrone Community Centre - STC0766- Renderings Key Map





### 7.3. Tyrone Community Centre - STC0766 - Photo Before



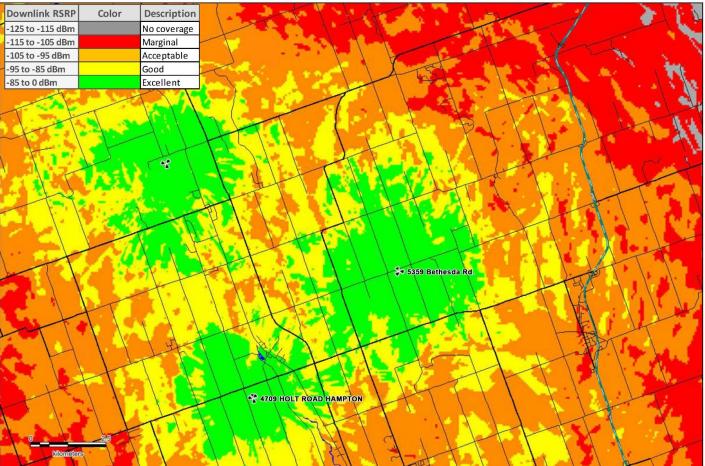


## 7.4. Tyrone Community Centre - STC0766 - Photo After



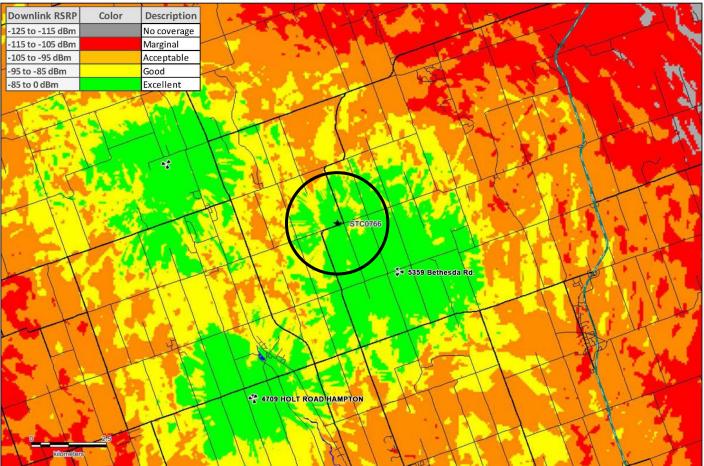


### 7.5. Tyrone Community Centre - STC0766 – Coverage Map Before





### 7.6. Tyrone Community Centre - STC0766 – Coverage Map After



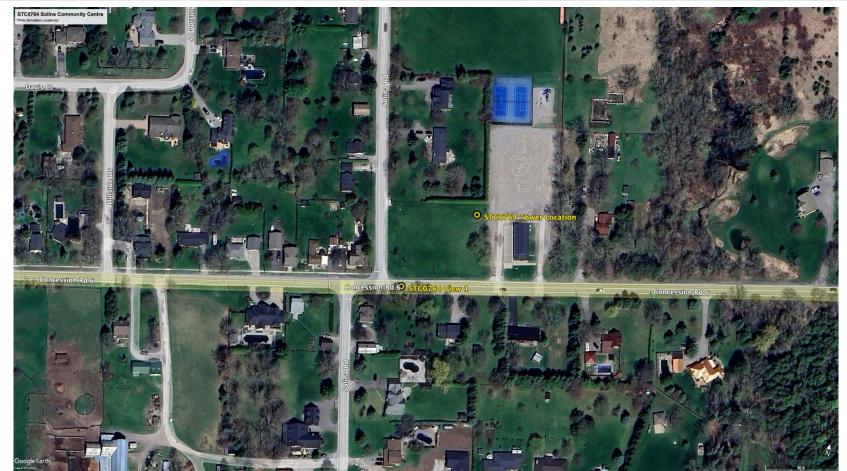


#### 8.1. Solina Community Centre - STC0764 - Location #1 - Mapping Sketch





# 8.2. Solina Community Centre - STC0764- Location #1 - Renderings Key Map





# 8.3. Solina Community Centre - STC0764- Location #1 - Photo Before





# 8.4. Solina Community Centre - STC0764- Location #1 - Photo After



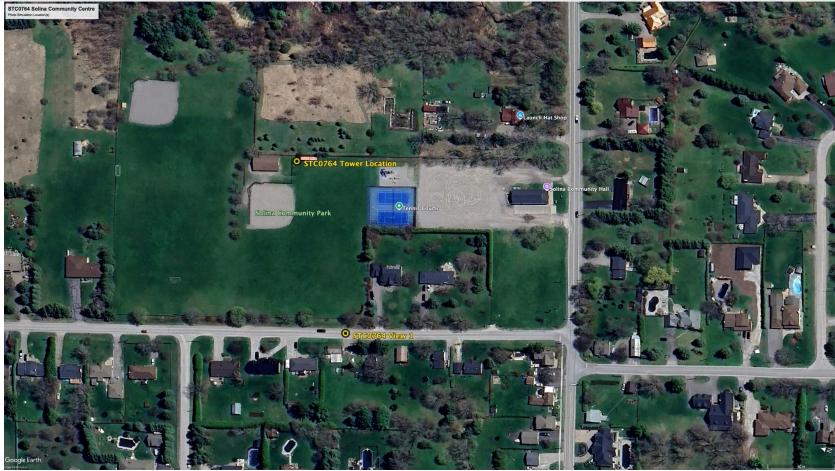


#### 8.5. Solina Community Centre - STC0764 - Location #2 - Mapping Sketch





# 8.6. Solina Community Centre - STC0764- Location #2 - Renderings Key Map





#### 8.7. Solina Community Centre - STC0764 - Location #2 - Photo Before



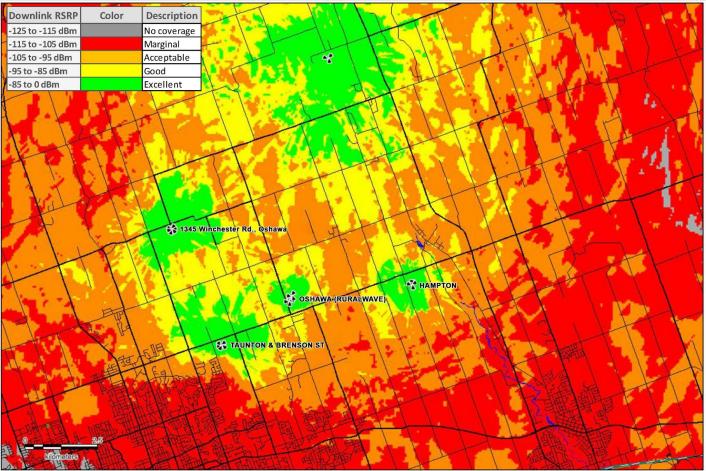


# 8.8. Solina Community Centre - STC0764- Location #2 - Photo After



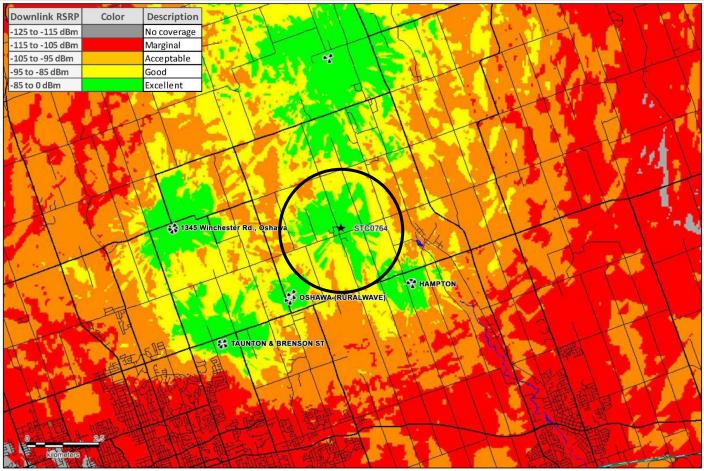


# 8.9. Solina Community Centre - STC0764- Coverage Map Before





#### 8.10. Solina Community Centre -STC0764 - Coverage Map After





#### **9.1. Monopole tower examples** (for all the sites except Clarington Fire Station 3 - STC0763)









**9.2. Compound examples with cabinets** (for all the sites except Clarington Fire Station 3 - STC0763)





#### **9.3. Foundation examples** (for all the sites except Clarington Fire Station 3 - STC0763)







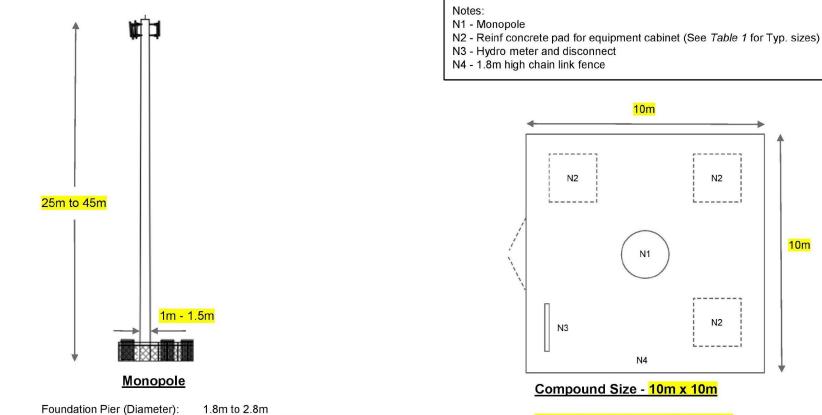




Example site:

STC0048. STC0029

#### 9.4. Tower compound & equipment layout (for all the sites except Clarington Fire Station 3 - STC0763)



STC0121.

Note - We prefer to go with standard 15m x 15m compound when possible

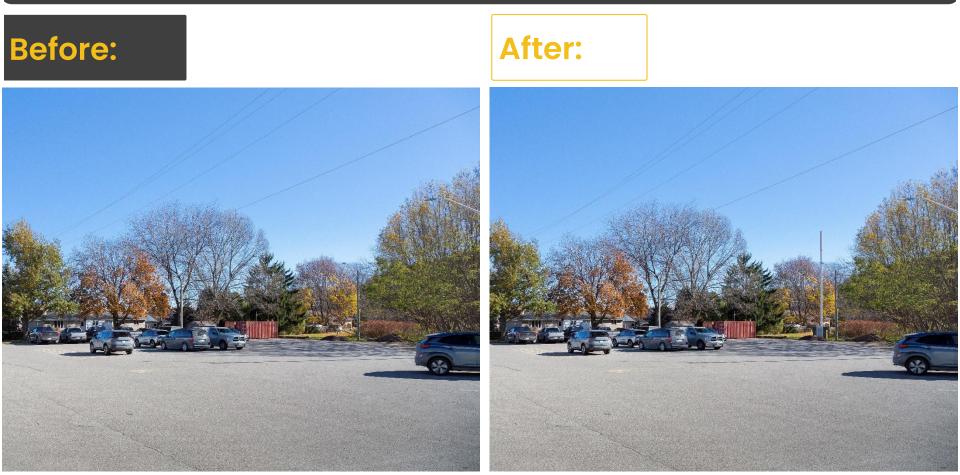
N2

N2

10m



#### **10.1. Street Works Example: Port Stanley – STC0400**





#### **10.2. Street Works Example: Port Stanley – STC0401**









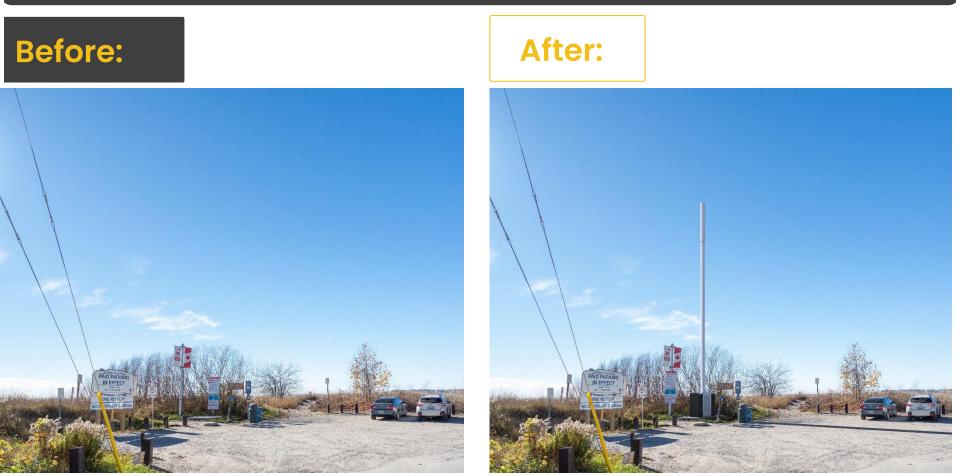


#### 10.3. Street Works Example: Port Stanley – STC0402 & 403





#### **10.4. Street Works Example: Port Stanley – STC0404**







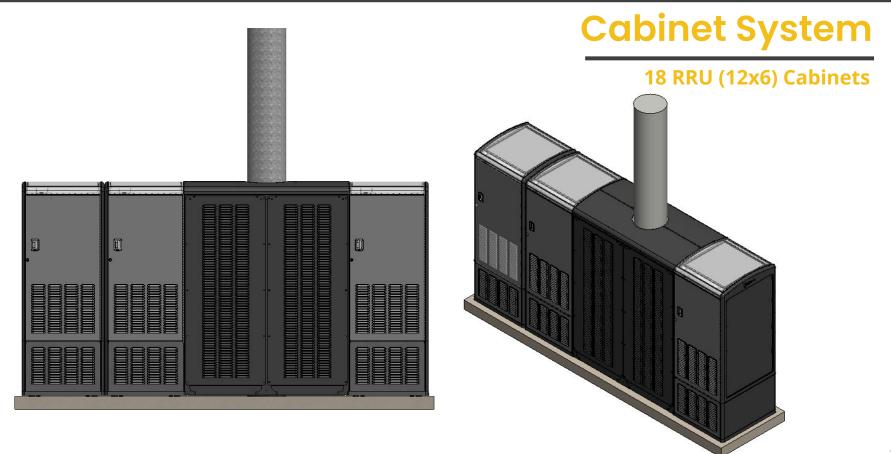


#### **10.6. Street Works Example: STC0413**





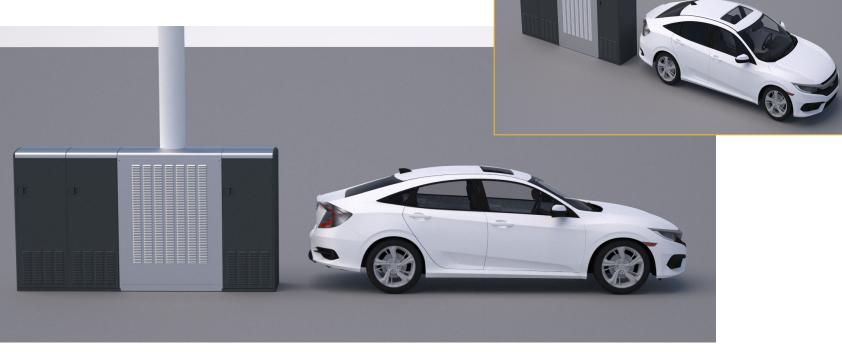
#### **10.7. Street Works Cabinet System**



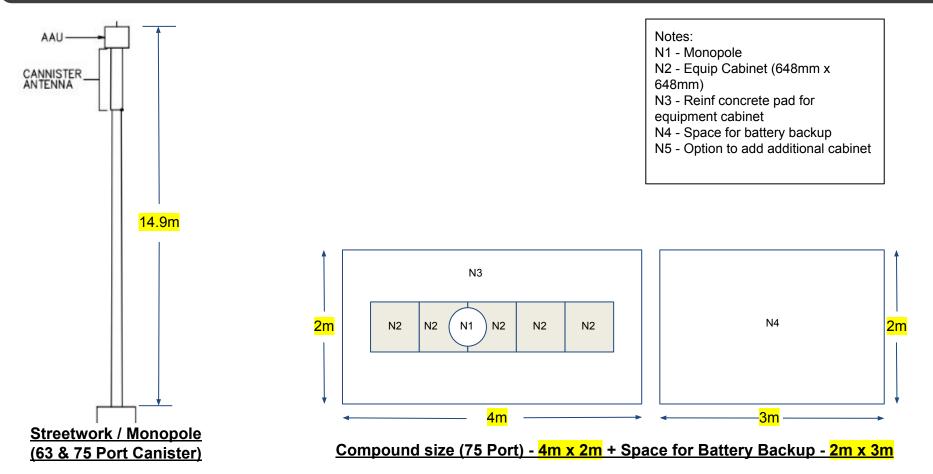


#### **10.8. Street Works Footprint**

## The largest footprint is <u>less</u> than the size of a 2022 Honda Civic.



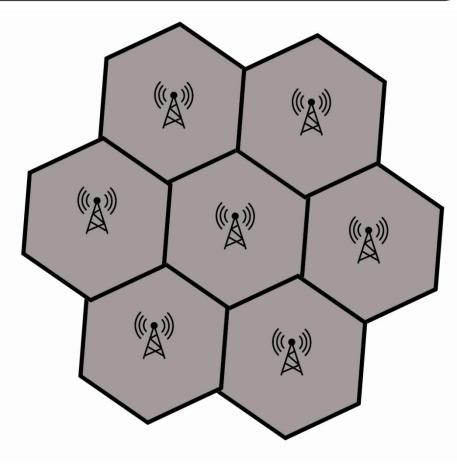






#### In order to keep up with the increasing wireless demands, carriers must establish a *Wireless Network*.

The wireless network is comprised of multiple installations working together to provide **constant**, **consistent** and **reliable** wireless coverage.

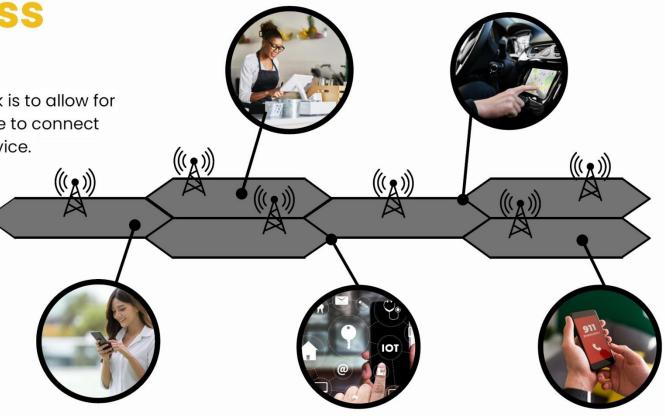




#### **11. How the Wireless Network works**

### The Wireless Network

A goal for the wireless network is to allow for the greatest number of people to connect with the highest quality of service.





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### **The Wireless Network**

How each cell site supports the other

Shouldering network traffic with other towers to ensure seamless wireless activity for users and that areas in between towers are also serviced (ie) roadways, public areas, hamlets, etc.

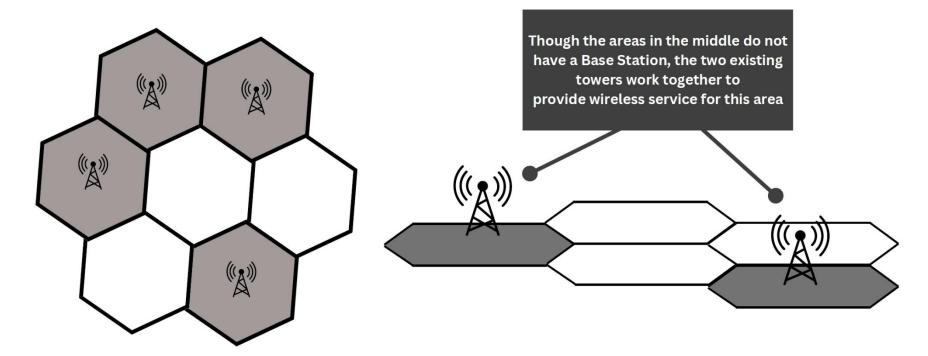
Everyone is afforded the same level of coverage despite the activity or geographical location.

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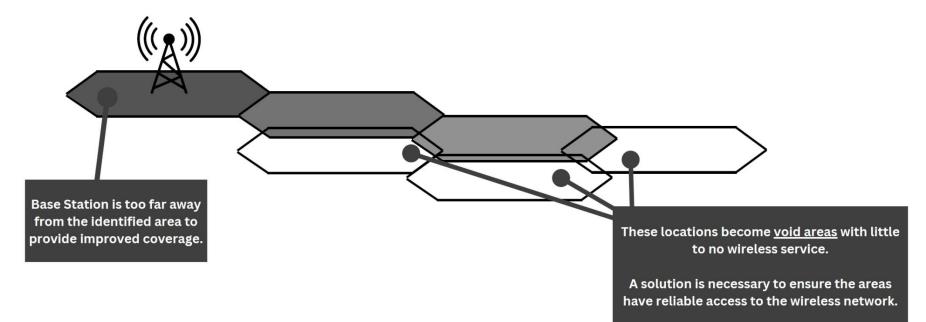
#### Wireless Coverage in areas without telecommunications infrastructure

Not every area contains telecommunications infrastructure but, may still have access to the wireless network.





#### **11. How the Wireless Network works**



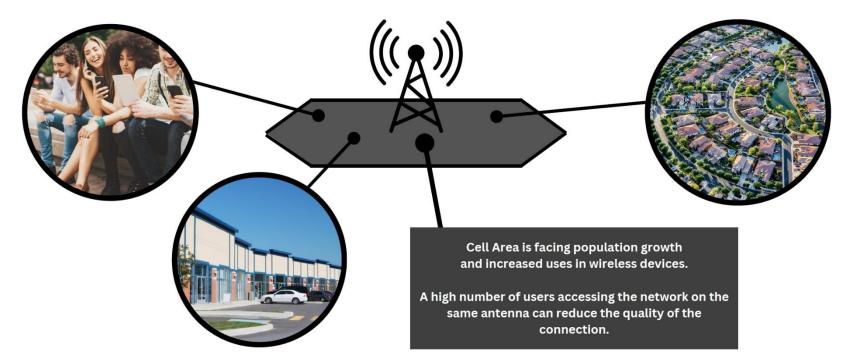
### What impacts the Wireless Network - Distance

A network's signal degrades over space. The further away a user is from a tower, the weaker the signal strength.



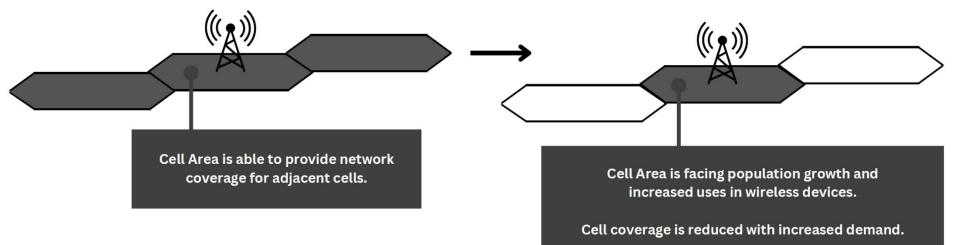
### What impacts the Wireless Network - Capacity

As more of the population uses the network for school, work, and personal use, further support is required to ensure the same level of service.





### What impacts the Wireless Network - Capacity



As municipalities expand, the population grows and the use of our wireless devices increase, more cell sites are required to keep up with the demands of our wireless technology.



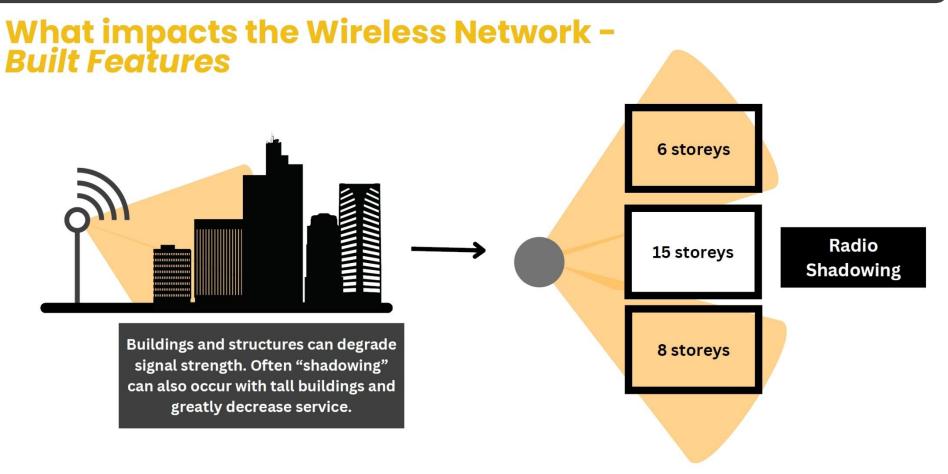
#### What impacts the Wireless Network - Natural & Built Features

Network coverage provided by a Base Station is never a perfect "circle" as it is impacted by both built and natural surroundings.











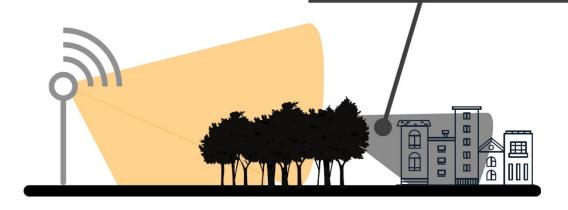
### What impacts the Wireless Network - Natural Features



Though frequencies can still travel through, trees and similar obstructions can also create a "shadowing" effect, resulting in areas with greatly decreased service. This can vary by season.

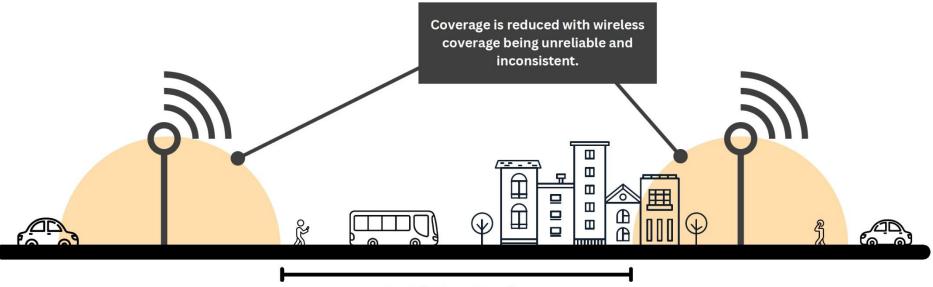
Frequencies cannot travel through rocks, the ground or hills.

Often areas with hills and valleys require more infrastructure compared to flat lands to provide the required network framework.





### Gaps in the Wireless Network

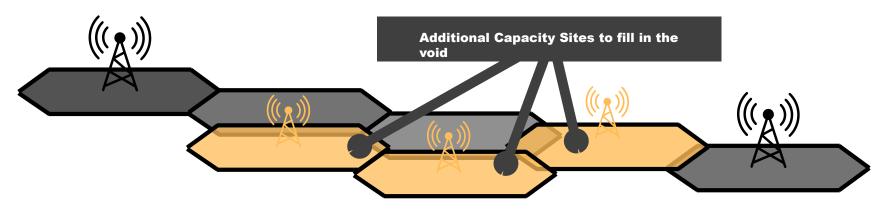


**No Wireless Service** 

With gaps in the wireless network, the level of coverage received is depending on geographical location and how wireless devices used.



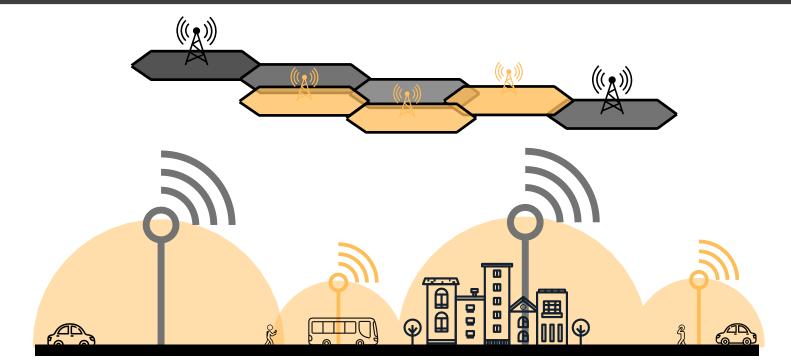
Additional Capacity sites are added to fill in the gaps in wireless coverage. This ensures improved coverage that can allow for reliable voice call and high throughput data streaming capabilities.



Void Gaps have been alleviated with the additional capacity sites. Continuous wireless service is now established.



#### **11. How the Wireless Network works**



Additional Capacity sites provide a solution for both distance & capacity. These sites are closer to the user and can also offload and relieve the existing sites of network traffic and increase signal power in particular areas.

It ensures a smooth experience for users as they use their wireless devices and move from different locations, utilizing the services from various base stations.