



Report Procurement Division

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Report To: PS Reports - CAO Approve Only

Report Number: Procurement Division-011-25

Report Date: April 3, 2025

Submitted By: Mandy Chong, Manager, Procurement

Approved By: Mary-Anne Dempster, CAO

File Number: CL2025-17

Report Subject: Plumbing Services

Recommendations:

It is respectfully recommended to the Chief Administrative Officer the following:

1. That Brent's Plumbing Inc. with a total bid amount for the initial two-year term of \$267,247.20 (Net HST Rebate), and a potential contract value of \$668,118.00 (Net HST Rebate), being the lowest compliant bidder meeting all terms, conditions and specifications of tender CL2025-17 be awarded the contract for the provision of plumbing services as required for the various municipal facilities;
2. That the funds expended for these services be funded from respective facilities' approved operating budget as required; and
3. That pending satisfactory service, the Procurement Manager, after consultation with the affected departments, be authorized to extend the contract for up to three additional one-year terms.

1. Background

- 1.1 The specifications were prepared by the Community Services, Public Works Division and Procurement Services.
- 1.2 The tender was issued and advertised electronically on the Municipality's website

2. Analysis

- 2.1 Five bids were received in response to the tender call.
- 2.2 The submissions were reviewed and tabulated by the Procurement Services Division (see Attachment 1) and the results were forwarded to the Public Services Department for their review and consideration.
- 2.3 After review and analysis by the Community Services and Public Works Division and the Procurement Services Division, it was mutually agreed that Brent's Plumbing & Heating Inc. be recommended for the award of tender CL2025-17.
- 2.4 Brent's Plumbing & Heating Inc. has successfully completed work for the Municipality in the past.

3. Financial Considerations

- 3.1 The annual cost is approximately \$133,623.60 (net HST Rebate). The initial contract term is for two years. The estimated value of the contract for the two years is approximately \$267,247.20.
- 3.2 Pricing received is firm for the first year of the contract. Only on the anniversary date of the Contract award may pricing be adjusted. Any proposed price increases should not exceed the annual percentage change in the most recent issuance of the Consumer Price Index (CPI) All items – Ontario, as issued by the Statistics Canada, and remain firm for the rest of that Contract year
- 3.3 The Municipality has the option to extend the contract for up to three additional one-year terms pending satisfactory service. The Tender document stipulates that if the Municipality elects to exercise the option to renew the contract for the additional optional one-year terms, then pricing shall be adjusted only on the anniversary date of the Contract award. Proposed price increases should not exceed the annual percentage change in the most recent issuance of the Consumer Price Index (CPI) All items – Ontario, as issued by the Statistics Canada, and remain firm for the rest of that Contract year.

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3.4 The expended funds will be drawn from respective facilities approved operating budget.

Staff Contact: Mandy Chong, Manager, Procurement, 905-623-3379 ext. 2209 or
mchong@clarington.net.

Attachments:

Attachment 1 – Bid Summary

Attachment 1 to report Procurement Division-011-25 – Bid Summary

The Municipality of Clarington

CL2025-7 – Plumbing Services

Bid Summary

Bidder	Total Bid (Including HST)	Total Bid (Net HST Rebate)
Brent's Plumbing & Heating Inc.	\$296,766.25	\$267,247.20
Capital Contracting Services Ltd.	338,259.85	304,613.47
Smith and Long Limited	375,095.59	337,785.20
Canadian Tech Air Systems	526,868.15	474,461.09
Ainsworth Inc.	531,348.60	478,495.87

The table below reflects the estimated contract value if all optional renewal terms were exercised.

Bidder	Estimated 5 Year Contract Value (Including HST)	Estimated 5 Year Contract Value (Net HST Rebate)
Brent's Plumbing & Heating Inc.	\$741,915.63	\$668,118.00
Capital Contracting Services Ltd.	845,649.63	761,533.68
Smith and Long Limited	937,738.98	844,462.99
Canadian Tech Air Systems	1,317,170.38	1,186,152.72
Ainsworth Inc.	1,328,371.50	1,196,239.68