



Report Procurement Division

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Report To: PS Reports - CAO Approve Only

Report Number: Procurement Division-031-25

Report Date: June 18, 2025

Submitted By: Mandy Chong, Manager, Procurement

Approved By: Mary-Anne Dempster, CAO

File Number: CL2025-28

Report Subject: Supply and Deliver Various Vehicles

Recommendations:

It is respectfully recommended to the Chief Administrative Officer the following:

1. That Hallman Motors Ltd. with a bid amount of \$126,053.16 (Net HST) being the low, compliant bidder meeting all terms, conditions and specifications of CL2025-28 be awarded the contract for the supply and delivery of one half-ton crew cab pick-up truck and one electric SUV;
2. That Blue Mountain Chrysler Ltd. with a bid amount of \$ \$193,877.22 (Net HST) being the low, compliant bidder meeting all terms, conditions and specifications of CL2025-28 be awarded the contract for the supply and delivery of two one-ton crew cab pick-up trucks;
3. That Downtown Autogroup with a bid amount of \$353,741.09 (Net HST) being the low, compliant bidder meeting all terms, conditions and specifications of CL2025-28 be awarded the contract for the supply and delivery of three half-ton crew cab pick-up trucks (electric) and two three-quarter ton 4x4 pick up trucks.

1. Background

- 1.1 Tender specifications were prepared by the Public Works Division and provided to the Procurement Services Division.
- 1.2 CL2025-28 was issued by the Procurement Services Division and advertised on the Municipality's website. The tender closed on May 15, 2025.

2. Analysis

- 2.1 Thirteen plan takers downloaded the tender document. Four bids were received in response to the call. Bidders could choose to submit a bid for one or more vehicle types, with the award of each vehicle type going to the lowest-priced, compliant bidder.
- 2.2 The submissions were reviewed by the Procurement Services Division (see Attachment 1), and all bids were deemed compliant. The results were forwarded to the Public Works Division for their review and consideration.
- 2.3 After review and analysis by the Public Works Division and the Procurement Services Division, it was mutually agreed that the low-compliant bidders meeting specifications be recommended for the following award of tender CL2025-28:
 - Hallman Motors Ltd. for the supply and delivery of one half-ton crew cab pick-up truck and one electric SUV;
 - Blue Mountain Chrysler Ltd. for the supply and delivery of two one-ton crew cab pick-up trucks;
 - Downtown Autogroup for the supply and delivery of three half-ton crew cab pick-up trucks (electric) and two three-quarter ton 4x4 pick up trucks.
- 2.4 Hallman Motors has not worked for the Municipality in the past and references were checked and were satisfactory. Downtown Autogroup and Blue Mountain Chrysler Ltd. have satisfactorily provided similar vehicles to the Municipality in the past.

3. Financial Considerations

- 3.1 The total estimated funds required for the project in the amount of \$702,171.47 (Net HST) includes \$673,671.47 (Net HST) for new vehicles and other costs such as licensing, radios, GPS units and Clarington decal lettering and striping in the amount of \$28,500 (Net HST) is in the approved budget allocation as provided and will be funded from the following account:

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Description	Account Number	Amount
FLEET NEW-ROADS-2025	110-36-388-83695-7401	\$191,000
Additional Funds – Roads & Related DC	110-36-388-83695-7401	13,277
FLEET NEW-PARKS-2025	110-36-388-83616-7401	74,115
GREEN FLEET NEW-PARKS-2025	110-36-388-83646-7401	148,229
PREVENTION VEHICLE 2025	110-36-388-83658-7401	70,451
GREEN FLEET NEW-P&I-2025	110-36-388-83647-7401	61,802
GREEN FLEET REPLACEMENT-COMMSERV-2025	110-36-388-83635-7401	71,649
FLEET REPLACEMENT ROADS-2025	110-36-388-83642-7401	71,649

Staff Contact: Mandy Chong, Manager, Procurement, 905-623-3379 ext. 2209 or mchong@clarington.net.

Attachments:

Attachment 1 – Bid Summary

Attachment 1 to Report Procurement Division-031-25

Municipality of Clarington

Summary of Bid Results

Tender CL2025-28

Supply and Delivery of Various Vehicles

Bidder	Total Bid (Net HST Rebate)
Blue Mountain Chrysler Ltd	\$509,955.99
Downtown Autogroup	550,634.03
East Court Ford Lincoln	659,819.43
Hallman Motors Ltd	786,805.27

*Bidders could bid on one, or more, type of vehicle with the award of each vehicle type going to the lowest compliant bidder.